GILDA'S CLUB TWIN CITIES, INC. (A Nonprofit Organization)

FINANCIAL STATEMENTS AND INDEPENDENT AUDITOR'S REPORT

DECEMBER 31, 2017 AND 2016

TABLE OF CONTENTS

	PAGE
INDEPENDENT AUDITOR'S REPORT	1 – 2
STATEMENTS OF FINANCIAL POSITION	3
STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS	4 – 5
STATEMENTS OF CASH FLOWS	6
NOTES TO FINANCIAL STATEMENTS	7 – 13
SUPPLEMENTARY INFORMATION	
SCHEDULES OF FUNCTIONAL EXPENSES	14



INDEPENDENT AUDITOR'S REPORT

Board of Directors GILDA'S CLUB TWIN CITIES, INC. 10560 Wayzata Boulevard Minnetonka, MN 55305

Members of the Board:

We have audited the accompanying financial statements of Gilda's Club Twin Cities, Inc. (a nonprofit organization), which comprise the Statements of Financial Position as of December 31, 2017 and 2016, and the related Statements of Activities and Changes in Net Assets, and Cash Flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Gilda's Club Twin Cities, Inc. as of December 31, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

Report on Supplementary Information

LB CARKON, LLP

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The Schedules of Functional Expenses for the years ended December 31, 2017 and 2016 on page 14 are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Respectfully submitted,

LB CARLSON, LLP Minneapolis, Minnesota

July 24, 2018

GILDA'S CLUB TWIN CITIES STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2017 AND 2016

ASSETS

		December 31,			
		2017		2016	
CURRENT ASSETS		_			
Cash	\$	48,484	\$	97,261	
Investments – Other		160,732		31,227	
Pledges Receivable		64,672		106,652	
Prepaid Expenses		15,586		12,476	
Other Current Assets		3,834		3,391	
Total Current Assets		293,308		251,007	
PROPERTY AND EQUIPMENT					
Land		475,000		475,000	
Buildings and Improvements		1,161,311		1,161,311	
Furniture and Equipment		238,771		226,983	
Total		1,875,082		1,863,294	
Less: Accumulated Depreciation		263,311		207,659	
Total Property and Equipment (At Depreciated Cost)		1,611,771		1,655,635	
OTHER ASSETS					
Pledges Receivable, Less Allowance for Doubtful Pledges		co 1 c 5		115 722	
of \$11,000 and \$25,300, Respectively		62,165		115,733	
Other		1,706		115 722	
Total Other Assets		63,871		115,733	
Total Assets	\$	1,968,950	\$	2,022,375	
LIABILITIES AND NET ASSETS					
CURRENT LIABILITIES					
Note Payable	\$	-	\$	75,000	
Current Portion of Mortgage Payable		22,263		20,922	
Accounts Payable		7,443		18,457	
Accrued Payroll and Related Taxes		1,892		3,219	
Accrued Vacation		3,420		5,394	
Accrued Interest		796		1,347	
Total Current Liabilities		35,814		124,339	
MORTGAGE PAYABLE (Net of Current Portion)		593,238		615,385	
Total Liabilities		629,052		739,724	
NET ASSETS					
Unrestricted		1,339,898		1,262,651	
Temporarily Restricted		-		20,000	
Total Net Assets		1,339,898		1,282,651	
		, ,		, - ,	
Total Liabilities and Net Assets	_\$	1,968,950	\$	2,002,375	

See accompanying Notes to Financial Statements.

GILDA'S CLUB TWIN CITIES STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEAR ENDED DECEMBER 31, 2017

		2017				
	Temporarily					
	Unrestricted	Restricted	Total			
REVENUE AND SUPPORT						
Special Event Revenue	\$ 282,697	\$ -	\$ 282,697			
Individual Donations	397,485	-	397,485			
Corporate Donations	148,057	-	148,057			
In-Kind Donations	14,332	-	14,332			
Grant Revenue	92,100	_	92,100			
Net Assets Released From Restrictions	20,000	(20,000)	-			
Total Revenue and Support	954,671	(20,000)	934,671			
EXPENSES						
Salaries and Wages	306,550	_	306,550			
Payroll Taxes	33,299	_	33,299			
Employee Benefits	43,798	_	43,798			
Special Event Expenses	61,200	_	61,200			
Fundraising Expenses	43,596	-	43,596			
Marketing	9,232	-	9,232			
Program Expense	154,127	-	154,127			
Volunteer and Board Expenses	2,260	-	2,260			
Professional Fees	·	-	11,628			
Office Rent	11,628	-	728			
	728	-				
Depreciation and Amortization	56,152	-	56,152			
Repairs and Maintenance	23,896	-	23,896			
Utilities	11,566	-	11,566			
Telephone and Internet	4,065	-	4,065			
Office Supplies	18,544	-	18,544			
Insurance	11,790	-	11,790			
Travel and Entertainment	500	-	500			
Training and Seminars	380	-	380			
Printing and Reproduction	823	-	823			
Postage and Delivery	179	-	179			
Licenses and Permits	101	-	101			
Bank and Credit Card Fees	15,234	_	15,234			
Interest Expense	27,251	_	27,251			
Security Expense	998	_	998			
Bad Debt Expense	40,030	_	40,030			
Total Expenses	877,927		877,927			
CHANGE IN NET ASSETS FROM OPERATIONS	76,744	(20,000)	56,744			
OTHER REVENUE	503	-	503			
CHANGES IN NET ASSETS	77,247	(20,000)	57,247			
NET ASSETS, BEGINNING OF YEAR	1,262,651	20,000	1,282,651			
NET ASSETS, END OF YEAR	\$ 1,339,898	\$ -	\$ 1,339,898			

See accompanying Notes to Financial Statements.

GILDA'S CLUB TWIN CITIES STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEAR ENDED DECEMBER 31, 2016

	2016								
		Temporarily							
DEVENYE AND GVDDODE	Unrestricted	Restricted	Total						
REVENUE AND SUPPORT	¢ 222.421	¢ 20.000	Φ 252.421						
Special Event Revenue	\$ 332,421	\$ 20,000	\$ 352,421						
Individual Donations	325,944	-	325,944						
Corporate Donations	92,325	-	92,325						
In-Kind Donations	19,957	-	19,957						
Grant Revenue	85,300	-	85,300						
Net Assets Released From Restrictions		-	-						
Total Revenue and Support	855,947	20,000	875,947						
EXPENSES									
Salaries and Wages	331,793	_	331,793						
Payroll Taxes	28,913	_	28,913						
Employee Benefits	51,735	_	51,735						
Special Event Expenses	84,530	_	84,530						
Fundraising Expenses	25,543	_	25,543						
Marketing	24,212	_	24,212						
Program Expense	153,655	_	153,655						
Volunteer and Board Expenses	1,656	_	1,656						
Professional Fees	15,278	_	15,278						
Office Rent	1,708	_	1,708						
Depreciation and Amortization	66,526	_	66,526						
Repairs and Maintenance	33,413	_	33,413						
Utilities	11,259	_	11,259						
Telephone and Internet	3,088	_	3,088						
Office Supplies	19,383	_	19,383						
Insurance	10,720	_	10,720						
Travel and Entertainment	1,557	_	1,557						
Training and Seminars	1,634	_	1,634						
Printing and Reproduction	3,690	_	3,690						
Postage and Delivery	1,032	-	1,032						
Licenses and Permits	290	-	290						
Bank and Credit Card Fees	10,143	_	10,143						
Interest Expense	37,046	-	37,046						
Security Expense	808	-	808						
Bad Debt Expense	2,675	-	2,675						
Total Expenses	922,287		922,287						
Total Expenses	922,201		922,281						
CHANGE IN NET ASSETS FROM OPERATIONS	(66,340)	20,000	(46,340)						
OTHER REVENUE	805		805						
CHANGES IN NET ASSETS	(65,535)	20,000	(45,535)						
NET ASSETS, BEGINNING OF YEAR	1,328,186		1,328,186						
NET ASSETS, END OF YEAR	\$ 1,262,651	\$ 20,000	\$ 1,282,651						

See accompanying Notes to Financial Statements.

GILDA'S CLUB TWIN CITIES STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2017 AND 2016

	<u> </u>	Year Ended I	ded December 31,			
	2017			2016		
CASH PROVIDED BY (USED FOR) OPERATING ACTIVITIES						
Change in Net Assets	\$	57,247	\$	(45,535)		
Adjustments to Reconcile Change in Net Assets to Net						
Cash Provided by (Used for) Operating Activities:						
Depreciation		56,152		66,526		
Provision for Losses on Pledge Receivables		40,030		2,675		
Decrease (Increase) in Operating Assets:						
Pledges Receivable		54,812		(25,974)		
Prepaid Expenses		(3,110)		(2,715)		
Other Current Assets		(443)		(3,241)		
Increase (Decrease) in Operating Liabilities:						
Accounts Payable		(11,014)		(9,153)		
Accrued Payroll and Related Taxes		(1,327)		(843)		
Accrued Vacation		(1,974)		(6,832)		
Accrued Interest		(551)		302		
Net Cash Provided by (Used for) Operating Activities		189,822		(24,790)		
CASH USED FOR INVESTING ACTIVITIES						
Purchase of Property and Equipment		(11,788)		(14,180)		
Purchase of Investments – Other		(129,505)		(2,801)		
Net Cash Used for Investing Activities		(141,293)		(16,981)		
CASH USED FOR FINANCING ACTIVITIES						
Payments on Note Payable		(75,000)		-		
Principal Payments on Mortgage Payable		(20,806)		(18,088)		
Loan Origination Costs		(1,500)		-		
Net Cash Used for Financing Activities		(97,306)		(18,088)		
NET DECREASE IN CASH		(48,777)		(59,859)		
CASH – BEGINNING		97,261		157,120		
CASH – ENDING	\$	48,484	\$	97,261		

NOTE 1 SUMMARY OF ORGANIZATION

Organization

Gilda's Club Twin Cities (Organization) is a 501(c)(3) not-for-profit organization incorporated in August 2011 under the laws of the State of Minnesota. The Organization strives to provide a welcoming "Clubhouse" where everyone living with cancer can come for social, emotional and psychological support. The Clubhouse, which opened in March 2014, is an essential element of the support program that offers a healing environment where individuals can learn from each other, with the guidance of licensed professionals.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Financial Statement Presentation

The financial statements of the Organization have been prepared on the accrual basis of accounting and are presented in accordance with the FASB *Accounting Standards Codification (ASC) 958*, "*Not-for-Profit Entities*". ASC 958 requires the Organization to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

Assets accumulated and resources received and expended by the Organization are either unrestricted as to use or purpose or restricted by the donor for a particular purpose. Permanently restricted net assets account for donations restricted for specific purposes whereby the restriction does not expire. Temporarily restricted net assets represent contributions to the Organization whose use is limited by donor-imposed stipulations that either expire by the passage of time or can be fulfilled by expending the funds for their restricted purpose. The designation of net assets for specific purposes by the Organization itself does not constitute a basis for reclassifying them as temporarily restricted.

The nature of the temporarily restricted net assets are contributions that have been recorded as revenue but not yet expensed per the Organization's stipulations and donations. Net assets released from restrictions entail money spent in the current year that were recorded as donations in the current year as well as previous years.

The Organization has chosen to report contributions that are received with donor-imposed restrictions that are met in the same reporting period as temporarily restricted contributions with an accompanying reclassification showing the satisfaction of the restriction.

Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, demand deposits in banks and money market instruments. The Organization also considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

Cash Deposits

The Organization, at times, maintains cash deposits with financial institutions in excess of FDIC insurance coverage which was \$250,000 as of December 31, 2017 and 2016.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – Continued

Investments

The Organization's investments in money market accounts are classified as Investments – Other in the statement of financial position and are carried at amortized cost. These investments do not qualify as securities as defined in FASB Accounting Standards Codification (ASC) 320, Investments – Debt and Equity Securities, thus the fair value disclosures required by ASC 820, Fair Value Measurements and Disclosures, are not provided.

Use of Estimates

Management uses estimates and assumptions in the preparation of financial statements in accordance with generally accepted accounting principles. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Accordingly, actual results could vary from those estimates that were used.

Significant items subject to such estimates and assumptions include the allowance for doubtful pledges, present value of pledge receivables, and the useful lives of property and equipment.

Pledges Receivable

Unconditional promises to give that are expected to be collected within one year are recorded as pledges receivable at net realizable value under current assets on the statement of financial position. Unconditional promises to give that are expected to be collected in periods greater than one year are recorded at the net present value of expected cash flows under other assets on the statement of financial position. The Organization provides an allowance for estimated uncollectible contributions.

Pledges receivable are stated at unpaid balances, less an allowance for doubtful accounts and a present value discount. The Organization provides for losses on pledges receivable using the allowance method. The allowance is based on experience, third-party contacts, knowledge of the donors and the industry and other circumstances, which may affect the ability of donors to meet their obligations. It is the Organization's policy to charge off uncollectible pledges when management determines the receivable will not be collected.

Net pledges receivable are summarized as follows:

	Dece						
		2017		2016			
Due Within One Year	\$	64,672	\$	106,652			
Due Within Two to Six Years		75,465		146,333			
Allowance for Uncollectible Pledges		(11,000)		(25,300)			
Adjustment to Present Value, at a Discount Rate of 2%		(2,300)		(5,300)			
Total Pledges Receivable	\$	126,837	\$	222,385			
Current Portion	\$	64,672	\$	106,652			
Long-Term Portion		62,165		115,733			
Total Pledges Receivable	\$	126,837	\$	222,385			

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – Continued

Grants Receivable

Grants receivable consist of amounts due from government agencies or private donors, based on the terms of the related grant agreements. Management periodically reviews the status of all grants receivable for collectability. The Organization provides for losses on grants receivable using the allowance method. Grants receivable are stated at unpaid balances, less an allowance for doubtful accounts and a present value discount. Each balance is assessed based on management's knowledge of the relationship with the government agency or the donor and the age of the receivable balance. It is the Organization's policy to charge off uncollectible grants when management determines the receivable will not be collected. There were no grants receivable as of December 31, 2017 and 2016.

Property and Equipment

Property and equipment are recorded at cost and are depreciated over their estimated useful lives by use of the straight-line method of depreciation. The estimated useful lives of the assets are as follows:

Buildings and Improvements 39 Years
Furniture and Equipment 3 to 7 Years

Minor equipment costs and repairs and maintenance, less than \$1,000, are charged to expense when incurred.

Impairment of Long-Lived Assets

The Organization reviews long-lived assets, including property, equipment and certain identifiable intangibles, for impairment whenever events or changes in business circumstances indicate that the carrying amount of an asset may not be fully recovered. An impairment loss would be recognized when the estimated future cash flows from the use of the asset are less than the carrying amount of that asset. The Organization has determined that no impairment existed as of December 31, 2017 and 2016.

New Accounting Standards

In August 2016, the FASB issued ASU 2016-14, *Not-for-Profit Entities (Topic 958) Presentation of Financial Statements of Not-For-Profit Entities*, which provides guidance for the presentation of not-for-profit financial statements. The guidance requires not-for-profit entities to 1) reclassify Net Assets into two classes ("Without Donor Restrictions" or "With Donor Restrictions") rather than three classes, 2) present both qualitative and quantitative information that communicates how the organization manages its liquid resources and the availability of financial assets to meet cash needs within one year of the Statement of Financial Position date, 3) present an analysis of expenses by function and nature, 4) present Investment Return amounts as a net presentation of investment expenses against investment returns, 5) present the Statement of Cash Flows in either direct or indirect method, but if using direct method, no longer required to show indirect reconciliation. The guidance will initially be applied using a retrospective approach. The amendments in the guidance are effective for fiscal years beginning after December 15, 2017. Early adoption is permitted. Management is evaluating the impact of the amended guidance on the entity's financial statements.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – Continued

Revenue Recognition

Contributions, Pledges and Grants: Recognized as revenue when the Organization is notified of the existence of a pledge or grant, or receives a contribution. Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted net assets depending on the existence and/or nature of any donor restrictions. All contributions are considered to be available for unrestricted use unless specifically restricted by the donor or an agreement with a third party. When a temporary restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

The Organization received temporarily restricted contributions of \$0 and \$20,000 as of December 31, 2017 and 2016, respectively.

In-Kind Donations: Consist of services and materials and are measured at fair value at the date of donation. In-kind services represent services which meet the criteria specified in FASB ASC 958-605-25 including, among other things, services requiring specialized skills and services that the Organization would typically purchase.

Unrecorded In-Kind Donations: The Organization relies on contributions of both time and expertise from its pool of volunteers who donate thousands of hours of service, the total value of which cannot be easily calculated or estimated, yet these volunteers contribute significantly to the work, impact, and success of the Organization. These volunteer services have not been reflected in the accompanying financial statements because the volunteer services provided do not meet the criteria necessary for recognition under generally accepted accounting principles.

Effect of Economic Conditions on Contributions

The Organization depends on contributions and grants for a significant portion of its revenue. The ability of the Organization's contributors and grantors to continue giving amounts comparable with prior years may be dependent upon future economic conditions and continued deductibility for income tax purposes of contributions and grants to the Organization. While the Organization's Board of Directors and management believe the Organization has the resources to continue its programs, its ability to do so and the extent to which it continues may be dependent on the above factors.

Income Tax Status

The Organization qualifies as a tax-exempt organization described in Section 501(c)(3) of the Internal Revenue Code. Accordingly, the Organization is not subject to federal income taxes under Section 501(a) of the Code. The Organization is classified as a publicly-supported charitable organization under Section 509(a)(1) of the Code and contributions to the Organization qualify as a charitable tax deduction by the contributor.

The Organization evaluates all significant tax positions as required by generally accepted accounting principles in the United States. As of December 31, 2017, the Organization does not believe that it has taken any tax positions that would require the recording of any additional tax liability nor does it believe that there are any unrealized tax benefits that would either increase or decrease within the next twelve months.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – Continued

The Organization's federal tax filings for 2014 through 2017 are open for Internal Revenue Service examination. The related state filings are open by the taxing authority of the State of Minnesota.

Marketing Costs

The Organization expenses advertising costs for marketing as incurred. Marketing costs were \$9,232 and \$24,212 during the years ended December 31, 2017 and 2016, respectively.

Functional Expenses

The Organization allocates its expenses on a functional basis among its various programs and support services. Expenses that can be identified with a specific program are allocated directly according to their natural expenditure classification.

General and management expenses that are common to several functions are allocated based on the proportion of each program's direct and personnel expenses to total program direct and personnel expenses.

Functional expenses for the Organization for the years ended December 31, 2017 and 2016 were as follows:

	 2017	7	2016				
	Amount %			Amount	%		
Program Services	\$ 508,805	58.0	\$	581,883	63.1		
Management and General	51,123	5.8		49,246	5.3		
Fundraising	 317,999	36.2		291,158	31.6		
Total Expenses	\$ 877,927		\$	922,287			

Reclassifications

Certain reclassifications have been made on the 2016 financial statements to conform to the 2017 presentation. The reclassifications have no effect on the net income or net assets as previously reported.

NOTE 3 MORTGAGE PAYABLE

The Organization has a mortgage loan agreement with US Bank. The loan agreement required monthly principal and interest payments of \$4,130 through February 19, 2017 at an interest rate of 4.79%. On February 20, 2017, the interest rate was adjusted to 3.88% and the new monthly payments were set to be \$3,812. Principal and interest payments are due through February 20, 2022, at which time a balloon payment for all remaining principal and interest is due. The loan is secured by the land, building and improvements.

NOTE 3 MORTGAGE PAYABLE – Continued

Annual maturities of the mortgage payable in the years following December 31, 2017 are as follows:

Year Ending	
December 31,	 Amount
2018	\$ 22,263
2019	23,143
2020	24,057
2021	25,007
2022	 521,032
Total	615,502
Less: Current Portion	 22,263
Long-Term Portion	\$ 593,239

NOTE 4 NOTE PAYABLE

The Organization has a promissory note agreement with Nonprofits Assistance for a credit limit of \$150,000, which matures on November 30, 2018. The note agreement has a monthly interest payment of 7% per annum. The outstanding balances on the note were \$0 and \$75,000 as of December 31, 2017 and 2016, respectively.

NOTE 5 LEASE OBLIGATION

The Organization leases office equipment under a noncancelable operating lease which expires in November 2022. Future minimum lease payments required under the equipment lease are \$3,177 annually through 2022.

NOTE 6 CONCENTRATIONS OF RISK

The financial instruments which subject the Organization to a concentration of credit risk are cash, investments and pledges receivable. At times, cash balances on account may be in excess of the Federal Deposit Insurance Corporation coverage limit. The Organization maintains its accounts with high quality financial institutions.

NOTE 7 SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION

Cash paid for interest was \$27,801 and \$36,744 for the years ended December 31, 2017 and 2016, respectively.

Noncash investing activities not included in the cash flow statement for the year ended December 31, 2017 consisted of donated stock at a fair value of \$706.

NOTE 8 SUBSEQUENT EVENTS

In preparing these financial statements, the Organization has evaluated for recognition or disclosure the events or transactions that occurred through July 24, 2018, the date the financial statements were available to be issued. No such events occurred that needed disclosure.

SUPPLEMENTARY INFORMATION

GILDA'S CLUB TWIN CITIES SCHEDULES OF FUNCTIONAL EXPENSES FOR THE YEARS ENDED DECEMBER 31, 2017 AND 2016

2017 2016

	Management Management														
		Total]	Program		and			Total Progra			Program and			
		Costs		Services	(General	Fu	ndraising	Costs		Services	(General	Fu	ndraising
Salaries and Wages	\$	306,550	\$	153,275	\$	24,524	\$	128,751	\$ 331,793	\$	162,579	\$	29,861	\$	139,353
Payroll Taxes		33,299		16,650		2,664		13,985	28,913		14,168		2,602		12,143
Employee Benefits		43,798		24,527		2,628		16,643	51,736		25,868		5,174		20,694
Special Event Expenses		61,200		12,240		-		48,960	84,530		16,906		-		67,624
Fundraising Expenses		43,596		-		-		43,596	25,543		-		-		25,543
Marketing		9,232		9,232		-		-	24,212		24,212		-		-
Program Expense		154,127		154,127		-		-	153,655		153,655		-		-
Volunteer and Board Expenses		2,260		1,808		-		452	1,657		1,325		166		166
Professional Fees		11,628		-		11,628		-	15,278		9,167		1,528		4,583
Office Rent		727		655		36		36	1,707		1,537		85		85
Depreciation and Amortization		56,153		50,537		2,808		2,808	66,525		59,873		3,326		3,326
Repairs and Maintenance		23,896		21,506		1,195		1,195	33,414		30,072		1,671		1,671
Utilities		11,565		10,409		578		578	11,259		10,133		563		563
Telephone and Internet		4,065		2,846		203		1,016	3,087		2,779		154		154
Office Supplies		18,544		11,127		1,854		5,563	19,383		17,445		969		969
Insurance		11,791		10,611		590		590	10,720		9,648		536		536
Travel and Entertainment		500		400		-		100	1,558		1,246		78		234
Training and Seminars		380		304		-		76	1,634		1,307		82		245
Printing and Reproduction		823		-		823		-	3,690		2,952		369		369
Postage and Delivery		179		-		179		-	1,032		826		103		103
Licenses and Permits		101		81		-		20	290		87		87		116
Bank and Credit Card Fees		15,234		3,047		-		12,187	10,143		2,029		-		8,114
Interest Expense		27,251		24,525		1,363		1,363	37,045		33,341		1,852		1,852
Security Expense		998		898		50		50	808		728		40		40
Bad Debt Expense		40,030						40,030	 2,675						2,675
Total Expenses	\$	877,927	\$	508,805	\$	51,123	\$	317,999	\$ 922,287	\$	581,883	\$	49,246	\$	291,158